

## DIALOGUE #2: Telemarketing schemes

Telemarketer: Hello, I am calling for Mr/Mrs \_\_\_\_\_.

Person: Yes, I'm Mr/Mrs \_\_\_\_\_.

Telemarketer: I want to tell you about our new credit card program. Tell me, do you have a poor credit history?

Person: Well, I have some debt.

Telemarketer: Then you should try our guaranteed credit program. All you have to do is pay a fee of \$300 in advance and you can qualify for a new credit card today!

Person: Why do I have to pay?

Telemarketer: We need the fee to cover the cost of checking your credit history. The credit card has very low interest rates.

Person: How much credit will I get?

Telemarketer: I can't tell you that right now. Now I need you to give me your name and social security number.

Person: I don't know.

Telemarketer: We are the only company to give you this great deal right now. If you wait too long, we will not be able to offer you our credit card.

Person: No, thank you. I'm not interested.

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Person: Yes, I'm Mr/Mrs \_\_\_\_\_.

Telemarketer: I want to tell you about our new credit card program. Tell me, do you have a poor \_\_\_\_\_?

Person: Well, I have some \_\_\_\_\_.

Telemarketer: Then you should try our \_\_\_\_\_ credit program. All you have to do is pay a \_\_\_\_\_ of \$300 in advance and you can qualify for a new \_\_\_\_\_ today!

Person: Why do I have to pay?

Telemarketer: We need the \_\_\_\_\_ to cover the cost of checking your \_\_\_\_\_ . The credit card has very low \_\_\_\_\_ rates.

Person: How much credit will I get?

Telemarketer: I can't tell you that right now. Now I need you to give me your name and social security number.

Person: I don't know.

Telemarketer: We are the only company to give you this great deal right now. If you wait too long, we will not be able to offer you our \_\_\_\_\_ .

Person: No, thank you. I'm not interested.